

BEFORE THE  
POSTAL REGULATORY COMMISSION  
WASHINGTON, D.C. 20268-0001

COMPETITIVE PRODUCT PRICES  
PARCEL SELECT & PARCEL RETURN SERVICE CONTRACT 5  
(MC2014-1)  
NEGOTIATED SERVICE AGREEMENT

Docket No. CP2014-1

**RESPONSES OF THE UNITED STATES POSTAL SERVICE  
TO CHAIRMAN'S INFORMATION REQUEST NO. 2**  
(September 30, 2016)

The United States Postal Service hereby provides its responses to Chairman's Information Request No. 2, which was issued September 27, 2016. Responses were due no later than September 30, 2016. Each question is reprinted verbatim in the attached, and is followed by the Postal Service's response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE  
By its attorneys:

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September 30, 2016

RESPONSE OF THE UNITED STATES POSTAL SERVICE  
TO CHAIRMAN'S INFORMATION REQUEST NO. 2

1. Please refer to section III of the Amendment. The Postal Service redacted information from public view concerning the contract's expiration date and cancellation period. Does the Postal Service consider the redacted information qualified for non-public treatment under 39 C.F.R. part 3007? If so, please provide a basis for that assertion or identify where in the application for nonpublic treatment such information is identified. If not, please file an errata removing this redaction.

**RESPONSE:**

Yes, the Postal Service considers the redacted information qualifies for non-public treatment under 39 C.F.R. part 3007. This particular customer, and the Postal Service, consider the expiration date and cancellation period to be commercially sensitive.

Revealing the term of the contract or the cancellation period could cause undue speculation in the marketplace concerning this customer's future delivery plans, and could allow competitors to best position themselves, to the detriment of the Postal Service and this customer, for when this agreement may expire or be terminated.

Additionally, the parties are concerned that some competitors may know the identity of the customer whose contract is the subject of the instant dockets, which in the parties' views, raises the level of commercial sensitivity of these materials. Therefore, the Postal Service submits that these additional terms qualify for non-public treatment, as they contain commercially sensitive information that would not be disclosed under good business practice, within the meaning of 39 U.S.C. 410(c)(2).

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2. Please refer to section I.J.1 of the Amendment. Please confirm that that contract prices will change on the first day of the next contract year or the day following the Commission's approval, whichever is later. If confirmed, please provide the annual adjustment for the forthcoming contract year, the new contract prices, and the calculations used to develop the adjustment. If not confirmed, please state when the contract prices will change.

**RESPONSE:**

Not confirmed. Contract prices will change on October 1st pursuant to the existing contract language, and will change again on the effective date of the Amendment (which is conditioned on Commission approval).